State General Fund Revenues
Historical Collections and Year-to-Date FY 2014 Collections compared to Year-to-Date FY 2013

<table>
<thead>
<tr>
<th>General Fund Revenue Sources</th>
<th>FY 2011</th>
<th>FY 2012</th>
<th>FY 2013</th>
<th>FY 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Actual</td>
<td>Actual</td>
<td>Actual</td>
</tr>
<tr>
<td></td>
<td>Fr/Year</td>
<td>Fr/Year</td>
<td>Fr/Year</td>
<td>Fr/Year</td>
</tr>
<tr>
<td></td>
<td>millions</td>
<td>%</td>
<td>millions</td>
<td>%</td>
</tr>
<tr>
<td>Sales Tax</td>
<td>$795.6</td>
<td>$40.2</td>
<td>$342.9</td>
<td>$788.7</td>
</tr>
<tr>
<td>Gaming Percentage Fees Collections</td>
<td>652.2</td>
<td>21.7</td>
<td>653.7</td>
<td>678.9</td>
</tr>
<tr>
<td>Modified Business Tax - Financial &amp; NonFinancial [1]</td>
<td>381.9</td>
<td>(3.2)</td>
<td>369.7</td>
<td>386.6</td>
</tr>
<tr>
<td>Insurance Premium Tax</td>
<td>234.8</td>
<td>0.9</td>
<td>236.8</td>
<td>248.5</td>
</tr>
<tr>
<td>Live Entertainment Tax - Gaming</td>
<td>118.5</td>
<td>10.3</td>
<td>125.3</td>
<td>125.7</td>
</tr>
<tr>
<td>Cigarette Tax</td>
<td>86.0</td>
<td>(2.6)</td>
<td>83.0</td>
<td>83.0</td>
</tr>
<tr>
<td>Commercial Recordings</td>
<td>73.6</td>
<td>4.9</td>
<td>66.7</td>
<td>65.1</td>
</tr>
<tr>
<td>Real Property Transfer Tax</td>
<td>51.6</td>
<td>(1.8)</td>
<td>48.4</td>
<td>55.0</td>
</tr>
<tr>
<td>Liquor Tax</td>
<td>39.5</td>
<td>1.1</td>
<td>40.6</td>
<td>39.9</td>
</tr>
<tr>
<td>Governmental Services Tax-Depreciation</td>
<td>61.5</td>
<td>10.2</td>
<td>62.4</td>
<td>63.5</td>
</tr>
<tr>
<td>Governmental Services Tax-Commissions &amp; Penalties [2]</td>
<td>0.0</td>
<td>0.0</td>
<td>24.7</td>
<td>25.1</td>
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<tr>
<td>Business License Fee [3]</td>
<td>54.5</td>
<td>12.5</td>
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<td>69.0</td>
</tr>
<tr>
<td>State Share Various Local SUT</td>
<td>23.0</td>
<td>1.2</td>
<td>24.3</td>
<td>25.7</td>
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<tr>
<td>State Share LSST [4]</td>
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<td>8.8</td>
</tr>
<tr>
<td>Live Entertainment Tax - NonGaming</td>
<td>12.1</td>
<td>0.6</td>
<td>11.6</td>
<td>11.7</td>
</tr>
<tr>
<td>Quarterly Slots</td>
<td>20.7</td>
<td>(0.3)</td>
<td>21.1</td>
<td>20.7</td>
</tr>
<tr>
<td>Other General Fund Revenues [6]</td>
<td>230.8</td>
<td>13.1</td>
<td>160.5</td>
<td>173.3</td>
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<tr>
<td>Net Proceeds of Minerals [7]</td>
<td>111.5</td>
<td>35.2</td>
<td>120.4</td>
<td>111.3</td>
</tr>
<tr>
<td>Unclaimed Property [8]</td>
<td>83.8</td>
<td>17.6</td>
<td>97.4</td>
<td>32.9</td>
</tr>
<tr>
<td>Year-End Transfers</td>
<td>23.6</td>
<td>(8.8)</td>
<td>19.1</td>
<td>19.2</td>
</tr>
<tr>
<td>Totals</td>
<td>5,175.4</td>
<td>$168.4</td>
<td>$3,081.8</td>
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<tr>
<td>Lodging Tax [9]</td>
<td>$112.6</td>
<td>$14.9</td>
<td>$126.4</td>
<td>$128.7</td>
</tr>
<tr>
<td></td>
<td>(5.3)</td>
<td>(1.5)</td>
<td>(12.3)</td>
<td>(2.3)</td>
</tr>
<tr>
<td></td>
<td>$128.7</td>
<td>$2.3</td>
<td>$208.0</td>
<td>$2,346.6</td>
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<table>
<thead>
<tr>
<th></th>
<th>FY 2014 Actual Year-to-Date</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Total Fr/Year Change</td>
</tr>
<tr>
<td></td>
<td>millions %</td>
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<tr>
<td>Sales Tax</td>
<td>$765.7</td>
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<tr>
<td>Gaming Percentage Fees Collections</td>
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<tr>
<td>Modified Business Tax - Financial &amp; NonFinancial [1]</td>
<td>382.1</td>
</tr>
<tr>
<td>Insurance Premium Tax</td>
<td>199.0</td>
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<tr>
<td>Live Entertainment Tax - Gaming</td>
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<tr>
<td>Cigarette Tax</td>
<td>65.7</td>
</tr>
<tr>
<td>Commercial Recordings</td>
<td>66.7</td>
</tr>
<tr>
<td>Real Property Transfer Tax</td>
<td>44.4</td>
</tr>
<tr>
<td>Liquor Tax</td>
<td>34.3</td>
</tr>
<tr>
<td>Governmental Services Tax-Depreciation</td>
<td>57.1</td>
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<tr>
<td>Governmental Services Tax-Commissions &amp; Penalties [2]</td>
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<tr>
<td>Business License Fee [3]</td>
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<tr>
<td>State Share Various Local SUT</td>
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<tr>
<td>State Share LSST [4]</td>
<td>7.6</td>
</tr>
<tr>
<td>Live Entertainment Tax - NonGaming</td>
<td>11.5</td>
</tr>
<tr>
<td>Quarterly Slots</td>
<td>14.8</td>
</tr>
<tr>
<td>Other General Fund Revenues [6]</td>
<td>147.6</td>
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<tr>
<td>Net Proceeds of Minerals [7]</td>
<td>24.3</td>
</tr>
<tr>
<td>Unclaimed Property [8]</td>
<td>0.0</td>
</tr>
<tr>
<td>Year-End Transfers</td>
<td>0.0</td>
</tr>
<tr>
<td>Totals</td>
<td>$2,632.7</td>
</tr>
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</table>

[1] The rate of the Modified Business Tax for non-financial institutions was changed in FY 2010 and again in FY 2012, which accounts for most of the year-over-year change in revenues. In FY 2010 and FY 2011, the rate was 0.5% on taxable wages up to $62,500 per quarter and 1.17% on taxable wages above $62,500. In FY 2012 and FY 2013, taxable wages up to $62,500 per quarter were not taxed, while those above $62,500 were taxed at 1.17%. In FY 2014 and FY 2015, taxable wages up to $85,000 per quarter were not taxed, while those above $85,000 were taxed at 1.17%. In FY 2016, the rate is scheduled to revert to the FY 2009 rate of 0.63% on all taxable wages.

[2] Governmental Services Tax proceeds from commissions and penalties are transferred to the General Fund in FY 2012, FY 2103 and FY 2015; they are scheduled to be retained by the Department of Motor Vehicles in FY 2014 and in FY 2016 and beyond.

[3] Business License Fees for initial application and annual renewal were increased to $200 from $100 beginning in FY 2010. The Business License Fee is scheduled revert to $100 in FY 2016.

[4] The rate of the Local School Support Tax was increased in FY 2010 to 2.60% from 2.25% previously. The rate is scheduled to revert to 2.25% in FY 2016.

[5] In FY 2012 and FY 2013, the General Fund retained half of the quarterly fee per slot machine that had been previously dedicated to the Account to Support Programs for the Prevention and Treatment of Problem Gaming.

[6] FY 2010 and FY 2011 included several large diversions to the General Fund (most notably, a portion of property tax revenues collected by Clark and Washoe counties). These diversions were not continued in the 2012-2013 biennium. Their exclusion accounts for most of the decline between FY 2011 and FY 2012.

[7] Prior to FY 2010, the Net Proceeds of Minerals Tax was collected on net proceeds from the calendar year ending in December of the given fiscal year. From FY 2010 through FY 2013, these taxes were collected based on an estimate of the net proceeds for the calendar year beginning in January of the given fiscal year and ending six months after the close of the given fiscal year, with a "true-up" to account for actual net proceeds due in the following fiscal year. In addition, in FY 2012 and FY 2013, the deduction for health and industrial insurance expenses was eliminated. Both the prepayment and deduction provisions are scheduled to revert to FY 2009 methodology in FY 2016 and beyond.

[8] The period after which property is presumed to have been abandoned was reduced to 2 years from 3 years under certain conditions, producing a large in increase unclaimed property revenue in FY 2011 and FY 2012 compared with previous years.

[9] Lodging tax revenues were deposited into the General Fund in FY 2010 and FY 2011; they are deposited into the Distributive School Account beginning in FY 2012 and are scheduled to be deposited into the Supplemental School Account in FY 2016 and thereafter.

It is remarkable how often the first interpretations of new evidence have confirmed the preconceptions of its discoverer. — John Reader
## State General Fund Revenues

**Budgeted Amounts Based on May 2013 Economic Forum Forecast with Adjustment for Legislative Action**

<table>
<thead>
<tr>
<th>General Fund Revenue Sources</th>
<th>FY 2014 Budget</th>
<th>FY 2014 Collections vs Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Total</td>
<td>Yr/Yr Change</td>
</tr>
<tr>
<td></td>
<td>millions</td>
<td>millions</td>
</tr>
<tr>
<td>Sales Tax</td>
<td>$934.5</td>
<td>$459.9</td>
</tr>
<tr>
<td>Gaming Percentage Fees Collections</td>
<td>696.7</td>
<td>69.1</td>
</tr>
<tr>
<td>Modified Business Tax - Financial &amp; Non-Financial [1]</td>
<td>382.9</td>
<td>(3.7)</td>
</tr>
<tr>
<td>Insurance Premium Tax</td>
<td>262.2</td>
<td>13.7</td>
</tr>
<tr>
<td>Live Entertainment Tax - Gaming</td>
<td>124.5</td>
<td>(1.2)</td>
</tr>
<tr>
<td>Cigarette Tax</td>
<td>80.4</td>
<td>(2.6)</td>
</tr>
<tr>
<td>Commercial Recordings</td>
<td>64.5</td>
<td>(0.1)</td>
</tr>
<tr>
<td>Real Property Transfer Tax</td>
<td>52.2</td>
<td>(2.7)</td>
</tr>
<tr>
<td>Liquor Tax</td>
<td>39.8</td>
<td>(0.1)</td>
</tr>
<tr>
<td>Governmental Services Tax-Depreciation</td>
<td>64.2</td>
<td>0.7</td>
</tr>
<tr>
<td>Business License Fee [3]</td>
<td>68.3</td>
<td>(2.0)</td>
</tr>
<tr>
<td>State Share Various Local SUT</td>
<td>26.2</td>
<td>0.5</td>
</tr>
<tr>
<td>State Share LSST [4]</td>
<td>9.1</td>
<td>0.3</td>
</tr>
<tr>
<td>Live Entertainment Tax - NonGaming</td>
<td>11.6</td>
<td>(0.1)</td>
</tr>
<tr>
<td>Quarterly Slots [5]</td>
<td>20.1</td>
<td>3.8</td>
</tr>
<tr>
<td>Other General Fund Revenues</td>
<td>158.2</td>
<td>(7.5)</td>
</tr>
<tr>
<td>Net Proceeds of Minerals [6]</td>
<td>95.7</td>
<td>(14.6)</td>
</tr>
<tr>
<td>Unclaimed Property [7]</td>
<td>32.3</td>
<td>32.3</td>
</tr>
<tr>
<td>Totals</td>
<td>$3,123.5</td>
<td>$108.4</td>
</tr>
<tr>
<td>Lodging Tax [8]</td>
<td>$131.9</td>
<td>$3.2</td>
</tr>
</tbody>
</table>

**Notes:**

[1] The rate of the Modified Business Tax for non-financial institutions was changed in FY 2010 and again in FY 2012, which accounts for most of the year-over-year change in revenues. In FY 2010 and FY 2011, the rate was 0.5% on taxable wages up to $62,500 per quarter and 1.17% on taxable wages above $62,500. In FY 2012 and FY 2013, taxable wages up to $62,500 per quarter were not taxed, while those above $62,500 were taxed at 1.17%. In FY 2014 and FY 2015, taxable wages up to $85,000 per quarter were not taxed, while those above $85,000 were taxed at 1.17%. In FY 2016, the rate is scheduled to revert to the FY 2009 rate of 0.63% on all taxable wages.

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[8] Lodging tax revenues were deposited into the General Fund in FY 2010 and FY 2011; they are deposited into the Distributive School Account beginning in FY 2012 and are scheduled to be deposited into the Supplemental School Account in FY 2016 and thereafter.
**2% General Fund Sales & Use Tax Collections**

<table>
<thead>
<tr>
<th>Month</th>
<th>Total (millions)</th>
<th>Year/Year Change (millions)</th>
<th>Year/Year Change (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>April 2013</td>
<td>$73.5</td>
<td>$4.8</td>
<td>7.0</td>
</tr>
<tr>
<td>May 2013</td>
<td>77.8</td>
<td>5.2</td>
<td>7.2</td>
</tr>
<tr>
<td>June 2013</td>
<td>77.6</td>
<td>1.7</td>
<td>2.2</td>
</tr>
<tr>
<td>July 2013</td>
<td>74.2</td>
<td>4.2</td>
<td>6.0</td>
</tr>
<tr>
<td>August 2013</td>
<td>74.7</td>
<td>1.9</td>
<td>2.6</td>
</tr>
<tr>
<td>September 2013</td>
<td>77.3</td>
<td>3.5</td>
<td>4.7</td>
</tr>
<tr>
<td>October 2013</td>
<td>75.0</td>
<td>2.3</td>
<td>3.1</td>
</tr>
<tr>
<td>November 2013</td>
<td>74.1</td>
<td>2.2</td>
<td>3.0</td>
</tr>
<tr>
<td>December 2013</td>
<td>87.1</td>
<td>3.3</td>
<td>3.9</td>
</tr>
<tr>
<td>January 2014</td>
<td>69.8</td>
<td>1.3</td>
<td>1.9</td>
</tr>
<tr>
<td>February 2014</td>
<td>70.8</td>
<td>4.8</td>
<td>7.3</td>
</tr>
<tr>
<td>March 2014</td>
<td>85.8</td>
<td>5.5</td>
<td>6.9</td>
</tr>
<tr>
<td>April 2014</td>
<td>77.0</td>
<td>3.5</td>
<td>4.7</td>
</tr>
</tbody>
</table>

*Reported values exclude amounts collected under state tax amnesty programs.*
## Statewide Taxable Sales & Use by Industry

### Food Services & Drinking Places (722)

<table>
<thead>
<tr>
<th>Year</th>
<th>Year/Year Change (millions)</th>
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<th>Share of Total</th>
</tr>
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<tbody>
<tr>
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<td>$26.9</td>
<td>23.6</td>
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<tr>
<td>May 2013</td>
<td>21.0</td>
<td>23.5</td>
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<tr>
<td>June 2013</td>
<td>(2.8) (0.3)</td>
<td>22.2</td>
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<tr>
<td>July 2013</td>
<td>10.7</td>
<td>22.0</td>
<td></td>
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<tr>
<td>August 2013</td>
<td>12.5</td>
<td>21.9</td>
<td></td>
</tr>
<tr>
<td>September 2013</td>
<td>153.1</td>
<td>17.6</td>
<td></td>
</tr>
<tr>
<td>October 2013</td>
<td>21.4</td>
<td>22.2</td>
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<tr>
<td>November 2013</td>
<td>60.5</td>
<td>21.8</td>
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</tr>
<tr>
<td>December 2013</td>
<td>(2.0) (0.3)</td>
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<tr>
<td>January 2014</td>
<td>62.1</td>
<td>24.0</td>
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<tr>
<td>February 2014</td>
<td>76.2</td>
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<td>March 2014</td>
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<tr>
<td>April 2014</td>
<td>(41.6) (4.7)</td>
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### Motor Vehicle & Parts Dealers (441)

<table>
<thead>
<tr>
<th>Year</th>
<th>Year/Year Change (millions)</th>
<th>% Rank</th>
<th>Share of Total</th>
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<tbody>
<tr>
<td>April 2013</td>
<td>$63.2</td>
<td>16.7</td>
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</tr>
<tr>
<td>May 2013</td>
<td>45.7</td>
<td>10.9</td>
<td></td>
</tr>
<tr>
<td>June 2013</td>
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<tr>
<td>July 2013</td>
<td>81.7</td>
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<tr>
<td>August 2013</td>
<td>43.5</td>
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<tr>
<td>September 2013</td>
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<td>October 2013</td>
<td>27.2</td>
<td>7.0</td>
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<tr>
<td>November 2013</td>
<td>28.2</td>
<td>7.9</td>
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<tr>
<td>December 2013</td>
<td>44.5</td>
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<td>February 2014</td>
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<td>March 2014</td>
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<tr>
<td>April 2014</td>
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<td>13.9</td>
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### Miscellaneous Retail & Non-Retail Stores* (442, 443, 445, 453, 454)

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<th>Year</th>
<th>Year/Year Change (millions)</th>
<th>% Rank</th>
<th>Share of Total</th>
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<tbody>
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<td>April 2013</td>
<td>$29.3</td>
<td>9.6</td>
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<tr>
<td>May 2013</td>
<td>13.0</td>
<td>9.3</td>
<td></td>
</tr>
<tr>
<td>June 2013</td>
<td>35.5</td>
<td>9.9</td>
<td></td>
</tr>
<tr>
<td>July 2013</td>
<td>29.5</td>
<td>9.7</td>
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</tr>
<tr>
<td>August 2013</td>
<td>12.2</td>
<td>9.4</td>
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<tr>
<td>September 2013</td>
<td>18.9</td>
<td>9.3</td>
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<td>October 2013</td>
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<td>November 2013</td>
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<td>December 2013</td>
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</tr>
<tr>
<td>January 2014</td>
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<td>9.0</td>
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<tr>
<td>February 2014</td>
<td>0.6</td>
<td>8.9</td>
<td></td>
</tr>
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### General Merchandise Stores (452)

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* Statistically significant outliers in most recent month's data
** Other Services includes Professional, Management, Administration, Education, and Health Services.
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### Statewide Average Daily Gaming Volume

- **Daily volume, excluding Baccarat (left axis)**
- **Daily Baccarat volume (right axis)**

### Share of Statewide Win from Clark County

### Components of Statewide Gaming Win

- **Slots**
- **Games (Excluding Baccarat)**
- **Baccarat**
- **Tables**

---

*May'11 to May'12*  
*May'12 to May'13*  
*May'13 to May'14*
Case-Shiller Seasonally Adjusted Home Price Index

Las Vegas Maximum:
August 2006 @ 235.7

Las Vegas Current:
Apr 14@133.00
(up 18.8% yr/yr)

Nevada Single Family Home Permits Issued Each Month

Record High: May 2004
4,941

Record Low:
February 2009
199
### Statewide Employment by Sector

#### March 2013

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#### September 2013

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<th>Share of Total</th>
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</table>
Per Capita Personal Income

- Range all states
- Recession
- Nevada
- Median all states
- Nevada in top 10
- Nevada in bottom 10

Thousands

Year-Over-Year Change

Calendar Year

(0%)
(10%)
(20%)
(30%)
(40%)