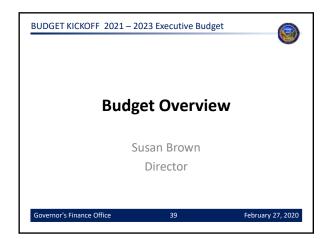
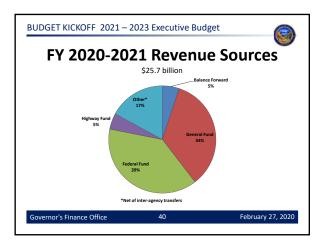
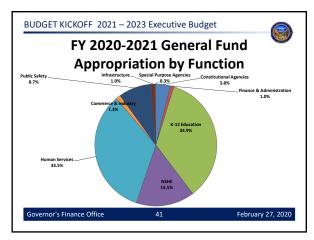
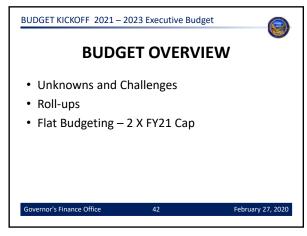


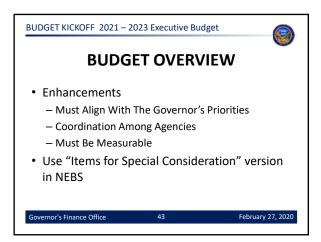
Conclusions The Silver State has seen a significant turnaround in the last decade. Our state has seen widespread improvement in its economy and the outlook is positive but many challenges remain. Nevada is highly sensitive to the health of the national economy because the state's economy is very reliant on consumer and tourism driven sectors. If domestic and global headwinds were to become a concern and less supportive of growth in the U.S. economy, those could have potential negative impacts on our state.

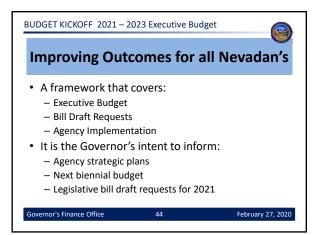




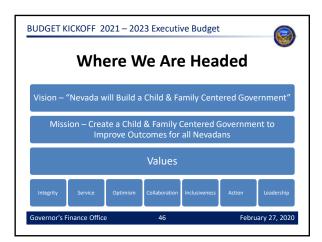


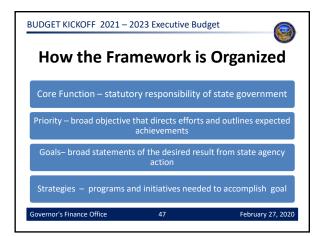




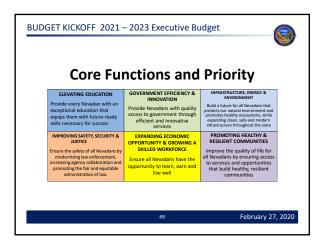












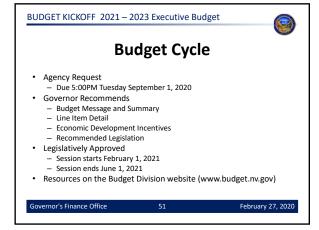
Strategic Planning Priorities

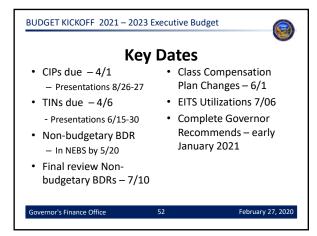
Governor is asking agencies to consider the following challenges to make state government more effective and efficient:

What activities do you perform you would stop if you could? What results could be obtained by reprioritizing those resources?

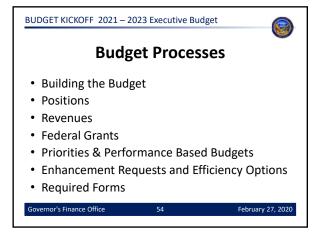
What new initiatives would you propose? What results would they achieve? How would success be measured?

What low-cost or no-cost policy or operational ideas would you propose?











Building the Budget

- Agency budgets must:
 - Align with Governor's Strategic Framework
 - Reconcile positions, revenues and expenditures
 - Be consistent with legislation passed in 2019
 - Use FY 2020 actuals for the Base Budget
 - Be adjusted for one-time, annualized and discontinued costs
 - Be submitted in complete form

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Building the Budget

- Agency budgets should:
 - Not include agency-specific inflation without adequate justification
 - Include caseload adjustments as a "M" unit only with prior approval
 - Document and justify adjustments related to federal mandates, court orders and consent decrees
 - Reconcile transfer in/out decision units and other "pitcher/catcher" type items

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Building the Budget

- Agency budgets should:
 - Include justification for any requested Supplemental Appropriations
 - Identify and include one-time projects, including multi-biennia requests where appropriate
 - Include replacement equipment in accordance with an approved schedule

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Positions

- · Agencies must:
 - Confirm the accuracy of the positions in their budget by PCN before 7/1
 - Notify their assigned Budget Officer of errors
 - Eliminate expired or non-permanent positions
 - Confirm the accuracy of the incumbents as of the budget request submission
 - Include on-going seasonal and intermittent positions to the extent funding is available

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Positions

- New permanent positions:
- Include NPD-19 for each position
 - Identify conditions and responsibilities
 - How the position advances the agency's mission
 - How it impacts existing personnel
 - Include associated costs
 - Default start date is October 1 of the first year

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Positions

- · Vacant positions:
 - Justify retention of 12+ month vacancies
- Budgeting new or vacant positions at greater than step 1

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Positions

- Single Reclassifications
- Reorganizations
- Compensation Plan Adjustments due 6/1
 - Reclassification of a series of positions
- FTE Costs and Assessments
- Vacancy Savings
- · Overtime/Pay Differentials

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Revenues

- In general, must cover requested expenditures; never used to balance budget
- Appropriations
- Transfers
 - Must be reconciled against transfer expenses
- Reserves
 - Generally are non-recurring revenue source

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Other Revenues

- Includes fees, fines, loan repayments, charges for services or other revenues not deposited into the General Fund for use in the appropriations process.
- Must submit detail on any fee established, increased or decreased in the Agency Request
- Fee Database

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Federal Revenues

- Only includes revenue directly from federal government
- Report separately by grant award
- Recurring grants should be included in budget
- Should be budgeted at NOGA + Carryforward
- Not subject to budget caps
 - Must adhere to statewide cost decisions

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Federal Grants

- · Matching Requirements documentation
 - Grant Name
 - CFDA number
 - Funding by state FY for term of the grant:
 - · Grant amount, and
 - · match fund requirements
 - Source of match funds
 - Appropriation, third-party, in-kind, etc.
 - Impact of not appropriating the match

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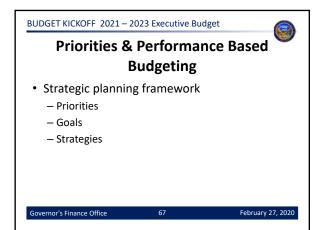


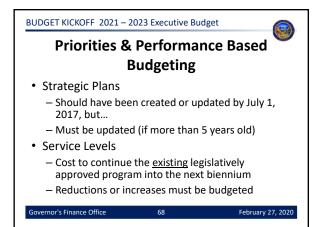
Federal Grants

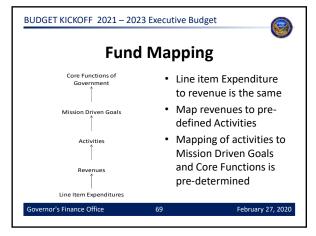
- Maintenance of Effort requirements
 - Include assumptions and calculations to meet required MOE levels for current and upcoming biennia
- Indirect Cost/Cost Allocation Plans
 - Include federal authorization document showing approved rate
 - Reconcile "pitchers" and "catchers"

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Performance Measures

- Should be:
 - Logically and directly related to the Activity they are purported to measure
 - Incorporate significant aspects of the operations of the agency
 - Responsive to changes in levels of performance
- When possible, tied to data already reported internally or externally

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Performance Measures

- Three main types:
 - Output/workload "How much did we do?"
 - Efficiency "How well did we do it?" or "Are we doing things right?"
 - Effectiveness "Is anyone better off?" or "Are we doing the right things?"
- No right or wrong number of measures
- · Narrative description option

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Performance Measures

- Must be included in enhancement units
 - Incremental change to existing measure
 - New measure for the activity
 - Data provided must be valid and accurate and data limitations noted
 - Expected outcome description
 - Decision units submitted without Performance Measures may not be considered

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Enhancement Requests

- Strategic Plans, Budget Request and enhancements should answer:
 - Which strategies will most effectively achieve agency and statewide goals and priorities?
 - Which activities are mandatory/core to these strategies?
 - How are the outcomes of our highest priority services and activities maximized?

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Enhancement Requests

- · Agencies should:
 - outline efforts taken and/or plans to find additional capacity
 - Focus on improving performance through innovation
 - Include a rigorous evaluation plan and Performance Measures to show how the investment of new dollars will result in the intended outcomes
 - Place in Items for Special Consideration

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Agency Request Limits

- · Applies to agencies funded with:
 - General Fund appropriations
 - Highway Fund appropriations
 - Other funds receiving GF or HF internal service funds
- Agency Request Budget for the 2021-2023 biennium shall not exceed two times that agency's FY 2021 legislatively approved funding level unless the agency receives prior written approval from the Budget Division

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Agency Request Limits

- Exceptions to the limits for:
 - Pre-approved caseload/population growth
 - Pre-approved agency specific inflation
 - Federally mandated and court ordered activities
- All other decision units must fit within the agency cap

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Agency Efficiency Options

- · Applies to all agencies
- Unique decision unit to:
 - Reduce or eliminate a low-priority program
 - Fund one-time costs for long-term cost avoidance
 - Enable efficiencies in customer/taxpayer interactions

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Efficiency Option Examples

- Automation of processes to increase caseloads per employee
- Consolidation of business units to streamline services and eliminate staff
- Reviewing requirements under which services are provided
- Simplification and automation of processes to improve customer experience

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Required Forms

- Budget Submission Certification Letter
 - One letter per agency
 - Must be signed by the director or chairman
- Copy of the 2X Budget Limit calculation
- · Organizational charts
 - Program
 - Personnel

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SMART 21

Silver State Modernization Approach for Resources and Technology in the 21st Century

Shauna Bakkedahl Change Manager, Office of Project Management

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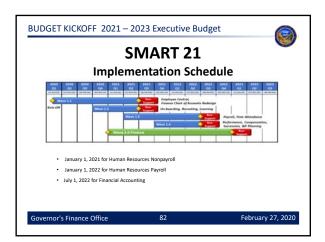


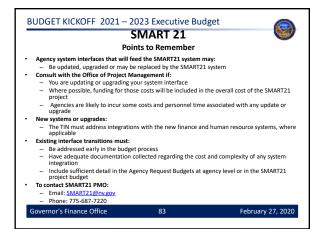
SMART21

- Replacement of the Financial and Human Resources Systems
 - Started in the 2017-2019 biennium
 - Intended to modernize the way in which the State conducts its business relative to the processes of accounting and human resources transactions
- The Project
 - Managed by the Office of Project Management
 - The Office of Project Management reports to the Director of Finance, State Controller and the Director of Administration

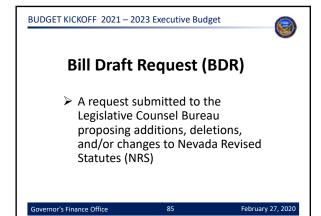
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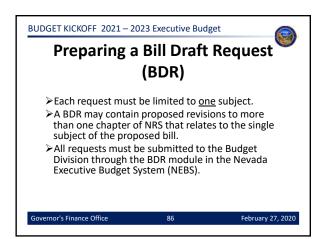
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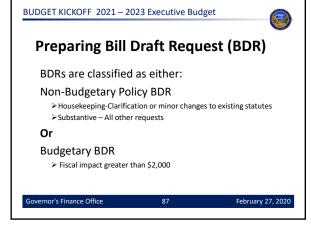














Non-Budgetary Bill Draft Request (BDR)

- ➤ Housekeeping Clarification or minor changes to existing statues
- ➤ **Substantive** All other requests
- ➤ No material fiscal impact
- ➤ Due to the Budget Division by May 20, 2020

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Budgetary Bill Draft Request (BDR)

- Necessary to implement the budget proposed by the Governor
- Fiscal Impact Exceeding \$2,000 (NRS 218D.430)
- ➤ Due to the Budget Division by September 1, 2020
- > The fiscal impact of items included in the Executive Budget should not be included on a fiscal note

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Bill Draft Request (BDR) Prep Timeline

Important dates to remember:

- May 20, 2020 Non-Budgetary BDRs are due to the Budget Division
- ➤ July 31, 2020 Non-Budgetary BDRs due to LCB
- September 1, 2020 Budgetary BDRs due to the Budget Division
- November 18, 2020 All Non-Budgetary BDRs must be drafted and pre-filled

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Fiscal Notes Overview

Russell Guindon, Michael Nakamoto, and Joe Reel Fiscal Analysis Division, Legislative Counsel Bureau

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Fiscal Notes - Purpose

- Summary of the fiscal impact of proposed legislation for consideration by policy and money committees during a legislative session.
- Governed by NRS 218D.400 through 218D.495.
 Fiscal notes are required for bills or joint resolutions that:
 - Create <u>decreases in revenue</u> and/or <u>increases in expenditures</u>.
 Increase or newly provide for term of imprisonment, or which make release on parole less likely.
- Fiscal notes are obtained on bill draft requests (BDRs), often before the introduction of the BDR to become a bill or joint resolution.

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Fiscal Notes - Purpose

Pursuant to NRS 218D.470:

- A fiscal note "must be factual and concise in nature, and must provide a reliable estimate of the dollar amount of effect the bill or joint resolution will have."
- · If the agency concludes that no dollar amount can be estimated, the note must so state with reasons for such a conclusion.

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Fiscal Notes - Process **Legislative Counsel Bureau**

- erimen..
 Yes;
 No;
 Executive Budget;
 Executive Budget; or Contains Appropriation Included in Executive Budget; or Contains Appropriation Not Included in Executive Budget.

 Final Immact are sent to the Fisce.

 The Contains Appropriation Not Included in Executive Budget. BDRs designated as having a fiscal impact are sent to the Fiscal Analysis Division for assignment to affected agencies, as determined by the Fiscal Analysis Division.

Fiscal notes are not required on any bill or joint resolution relating exclusively to the proposed Executive Budget. (NRS 218D.430)

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Fiscal Notes - Process Agency

- Estimates must be made by the affected agency or agencies. (NRS 218D.430)
- Agencies have 5 working days, including review by GFO, to submit a completed fiscal note using the web-based fiscal notes system.
- The Fiscal Analysis Division may extend this period for not more than 10 additional working days.
- Agencies may prepare and submit unsolicited fiscal notes.

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Fiscal Notes - Process **Governor's Finance Office**

- Once an executive branch agency has completed and submitted a fiscal note, GFO will review and either approve or reject that fiscal note using the web-based system.
- If the fiscal note is approved, it is sent to the Fiscal Analysis Division for compilation and printing.
- If the fiscal note is rejected, it is sent back to the agency submitting the fiscal note for reconsideration.

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Fiscal Notes – Process Legislative Counsel Bureau

Once a completed fiscal note has been approved by GFO:

- The Fiscal Analysis Division performs a cursory review of submitted fiscal notes for completeness and any obvious flaws.
- After the BDR is introduced and becomes a bill or joint resolution, the fiscal note and any exhibits are printed by the State Printing Office and are posted to the LCB website and in the Nevada Electronic Legislative Information System (NELIS).

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Fiscal Notes – Process Unsolicited Fiscal Notes

- An unsolicited fiscal note may be submitted on a bill or joint resolution as introduced when not requested by the Fiscal Analysis Division.
- An unsolicited fiscal note may also be submitted on the amended version of a bill or joint resolution when reprinted.
- When completed by the agency, the unsolicited fiscal note is sent to Fiscal and GFO simultaneously.
- Unsolicited fiscal notes are not printed by the State Printing Office, but are made available on the LCB website and in NELIS.

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Fiscal Notes – Process Other Points For Consideration

- Fiscal notes are not prepared for amendments unless specifically requested by the presiding officer. (NRS 218D.440)
- Agencies may use the BDR for official purposes only and shall not copy or disseminate information on any BDR which has not been introduced without consent from the requester of the BDR. (NRS 2180.495)

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Fiscal Notes – Process Other Points For Consideration

- The Fiscal Analysis Division is also required by law to prepare fiscal notes for initiative petitions filed with the Secretary of State's Office. (NRS 295.015)
 - For ballot questions proposing constitutional amendments and statewide measures, the Secretary of State must prepare a fiscal note, upon consultation with the Fiscal Analysis Division. (NRS 293.250)

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Fiscal Notes – Process Web-Based Fiscal Notes System

- Automated e-mail notifications
- Immediate access to BDRs
- Electronic completion and submission of fiscal notes
- · Submission of exhibits and attachments
- Submission of unsolicited fiscal notes
- Requests for due date extensions
- User's Guide and FAQs for System are available

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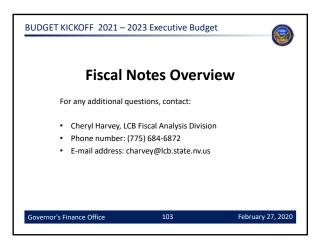
Fiscal Notes - Timeline

- October/November 2020 Each agency is requested to provide contact who will act as agency-level fiscal note administrator.
- December 2020 Fiscal Analysis Division will hold Fiscal Notes System training.
- January 2021 Agencies will begin receiving fiscal note requests for 2021 Session.

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Afternoon Agenda

Budget Manual/Instructions
NEBS Changes/Training
EITS TIN Process
Fleet Services
Capital Improvement Projects/Deferred Maint.
Questions and Answers Session

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Highlight of Changes

Budget Manual and Budget Instructions

No longer in two documents

Policy guidelines are included in the beginning of the Budget Manual

Budget Instructions re-incorporated into Budget Manual

Beginning of the Budget Manual

- Agency Limits, Efficiency Options and Enhancements
- Due Dates and Submission Timetable
- Budget Submittal Format
- Strategic Planning and Activity Measures

Policy

- Biennial Budget Process
- Organizational Charts
- One Shots

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BUDGET KICKOFF 2021 – 2023 Executive Budget

Budget Instructions re-incorporated into Budget Manual (continued)

- · Outline of Workflow
 - Budgeting Revenues
 - Federal Grant Matching Requirements
 - New Position
 - Reclassifications
 - Reorganization

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Collective Bargaining Units

Senate Bill 135 of the 2019 Legislative Session

- New assessment for covered employees to support activities and appeals
- Labor Relations Unit created through IFC
- Changes relate to personnel assessment

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Highlight of Changes – Caseload

M151 will not be used, instead:

- M200 = Projected change in caseload for the current biennium (Work Program Year)
- M201-M220 = Projected change in caseload for the next biennium (Year 1 & Year 2)
 - M200 will be included in the calculation of the Agency Request Limits

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Reminder of Changes from 2019-2021 Biennium

Items that were new last biennium and are continuing

- Federal Grants MOE and Matching Requirements
- Items for Special Consideration Outside cap requests
- Cost Allocation Funding AGCAP Full amount funded including GF

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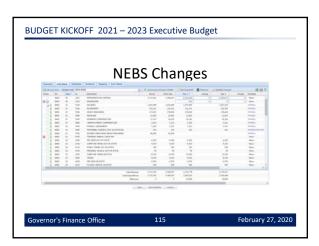
NEBS Changes & Training

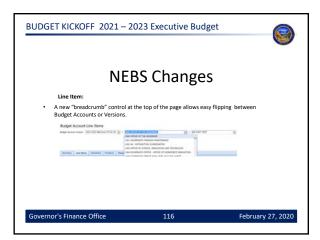
Heather Field Executive Branch Budget Officer

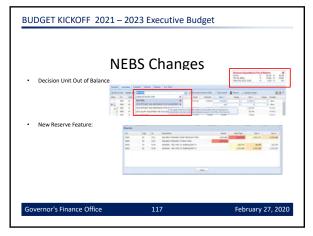
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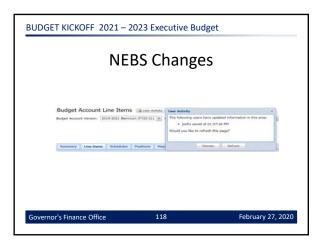
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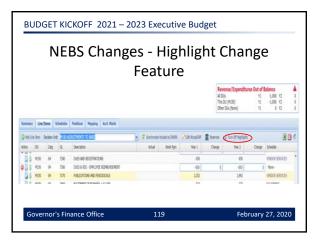
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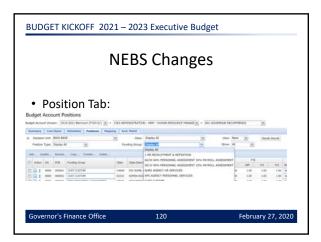


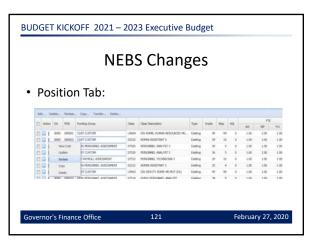












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NEBS Training Opportunities

- Introduction to State Budgeting
- NEBS Navigation
- NEBS Schedules
- NEBS Decision Unit
- NEBS Base and Adjusted Base
- NEBS Fund Mapping Module
- NEBS Work Program

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QUESTIONS?

Budget@Finance.nv.gov



Enterprise IT Services Division (EITS)

Tim Galluzi – TIN Administrator

David Axtell – Chief Enterprise Architect

David Haws – EITS Administrator

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EITS Services and Agency Utilization Projections

- EITS is an Internal Service Fund Entity
 - EITS does not receive General Funds directly
 - Service revenue is used to offset service expenses
- Accurate Service Utilization Projections are Critical
 - Utilization projections impact service rates for all agencies
- NEBS900 Reports and Utilization Projection Sign-off
 - Mainframe, BPS/O365, and Agency IT Services Projections

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EITS Services and Agency Utilization Projections (continued)

- Utilization Projection Sign-Off
 - Agencies include in their budget requested EITS Services
 - EITS service managers meet with agency fiscal and technical counterparts to review and confirm agency projections
 - Upon concurrence the agency fiscal and technical leads and the EITS service manager collectively sign the NEBS900 report finalizing the service projections
 - The signed NEBS900 report is stored with the budget for budget reference purposes

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How to Budget for the Business Productivity Suite (O365)

- Rule of Thumb: if a person, system, or application has to login to O365 with a password to open or use email then a BPS subscription is required for that person, application or thing.
- Example: if there are 323 persons who need an email account and seven (7) applications that receive and process email then 330 (323 + 7 = 330) BPS subscriptions are required.
- Note: the BPS is a bundled application. You get all or nothing.

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How to Budget for the Business Productivity Suite (O365) (continued)

- Login Account Mailbox
 - Unique email address and BPS subscription required
 - BPS subscriptions are monthly subscriptions and budgeted per user per month
- Extra Mailbox Types at No Charge
 - Distribution Groups
 - Equipment/Room Mailboxes
 - Shared Mailboxes

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Technology Investment Planning

TIN ORIENTATION
Technical Investment Notifications

The way for agencies to communicate to EITS about their technical initiatives

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Technology Investments

- Process for all IT investments in excess of \$50,000 Technology Investment Notification (TIN)
 - Includes:
 - · Large hardware purchases
 - Proposed outsourced initiatives
 - Software as a service solution
 - Any other type of IT solution
 - Must be:
 - Aligned to Governor's goals and priorities
 - · Linked to agency's strategic and business plans
 - · Justified with a business case

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Technology Investments

- Technology Investment Notification (TIN)
 - Examines benefits of project
 - Takes a realistic look at risks and assumptions
 - Analyzes plausible solutions
 - Includes:
 - Executive Summary
 - Cost and funding information
 - Purpose and expected benefits
 - Alternative and risk analysis evaluation

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Technology Investments

- · Existing projects
 - Submit Completion Memo or TIN Update
 - Status update for projects over \$1 million
 - Implementation compared to scope and status of approved project plan (TIN)
 - Projected status at the end of the 2021-2023 biennium
 - Impact of not completing the project
 - Estimated expenditures by fiscal year
 - Amended TIN if schedule, scope or budget changes by more than 5%

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Where are TINs used?

- Budgeting & ITSPC
- EITS Utilization Planning
- Agency Collaboration
- EITS Approval in CETS requires a TIN for investments over \$50k
 - Updates to previously completed TINs are required for changes of +/- 5%
- Purchasing will ask for TIN prior to RFP

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Vision and Goals

- Improve overall IT investment visibility and collaboration.
- Identify additional statewide investment opportunity.
- Effective monitoring and administrating of IT investments for the State.
- Provides a vital step for further strategic technology investment planning statewide.

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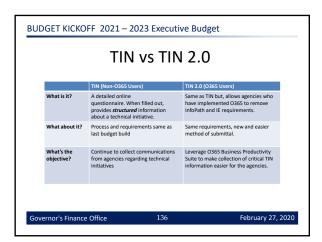
Cloud Investments

- Cloud solutions can provide great functionality for the agencies but, the risks are often overlooked.
- Enterprise-level solutions can potentially increase functionality and decrease licensing costs.
- Cloud Investment Notification system
 - less than 5 min to submit.

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TIN vs TIN 2.0

- Takeaways
 - TIN 2.0 is available for agencies who are licensed for O365
 - Both systems will be available for this budget build
 - Information required and outputs (Completion Memos, collaboration opportunities, etc.) are the same
 - Training will be provided for solution that the agency will use

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When should a TIN be submitted?

- When the total estimated costs for a technical initiative comes to \$50,000 or more, agencies need to inform EITS about it, via a TIN.
- The TIN is required regardless of the funding source, for investments including IT services, cloud solutions (e.g. Function-as-a-Service, Software-as-a-Service applications, Platform-as-a-Service, Infrastructure-as-a-Service), hardware, software, maintenance, and even if State IT is not involved in the project or ongoing maintenance.
- TINs are needed to help build up a repository of data, to help us understand the state's overall technical profile.

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Typical TIN process in 4 steps

- 1. Agency fills out and submits a TIN.
- 2. EITS reviews the TIN for technological opportunities for the State.
- 3. EITS notifies the agency and the Governor's Finance Office that the TIN is completed.
- EITS refers TINs that are \$500K or more to the Information Technology Strategic Planning Committee (ITSPC).

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What to expect? Process timeline

- Reviews typically span three to six weeks.
- The timeline may occasionally go longer, depending on the complexity of the initiative and the completeness and clarity of the TIN submission, as well as the responsiveness of the agency. Also, the timeline may be impacted by the number of TIN reviews in the EITS queue.
- The good news: EITS will work with agencies to keep things moving in the process.

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BUDGET KICKOFF 2021 – 2023 Executive Budget **Technical Requirements** Agency has O365 TIN 2.0 TIN (Same as last budget build) · A valid user with an O365 License · Access to the State network Any web browser Internet Explorer 11 InfoPath filler 2013 A user account may be needed if your agency does not use EITS email. Communicate to EITS who needs to access TINS at your agency and we can help with account set up. Governor's Finance Office

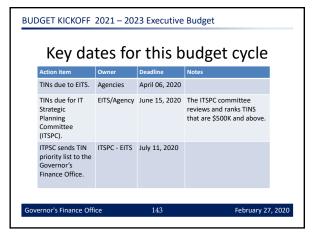
Help needed?

- EITS orientation meetings will be conducted starting 3/5/2020.
- Signup for training at: http://it.nv.gov/
- Orientation materials will be available for download.
- Email the TIN Admin with questions: TIAdmin@admin.nv.gov

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Reminder

TINs are also required for interim year initiatives.

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Reminder

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QUESTIONS?

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FLEET SERVICES Creating solutions to solve our customers problems

Robbie Burgess, Administrator

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Mission:

Provide superior customer-driven service to state agencies while being on the forefront in fleet management, alternative fuels and technology.

Strategy

Partner closely with the private sector to ensure the product we deliver to our customers is delivered in an efficient and cost effective manner while focusing on one goal - solve our customers' problem quickly and efficiently.

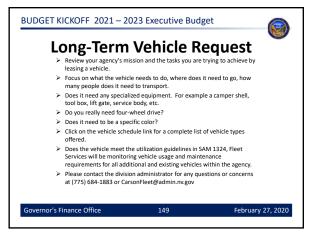
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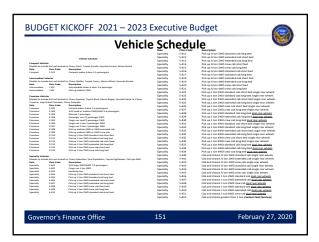
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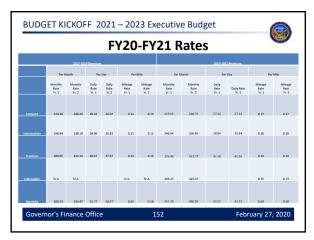
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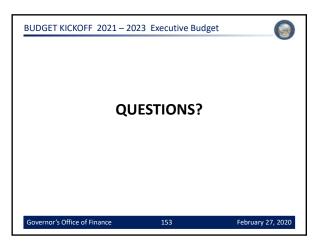




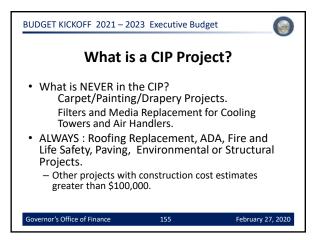




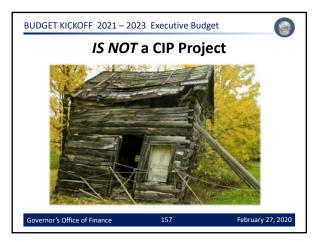


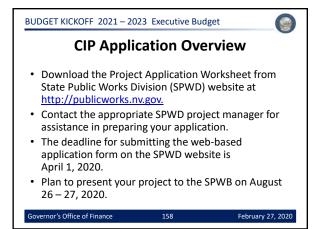






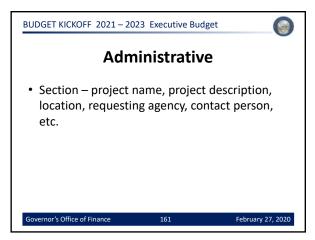


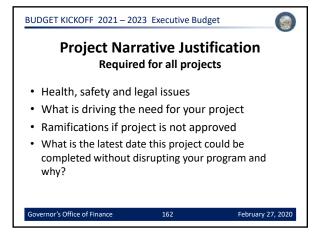




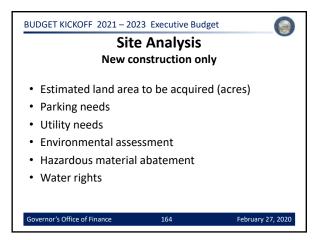


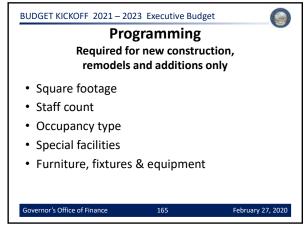














Approval Process

- SPWD Management review with each agency in late July
- August 26 27, 2020 Agency presentation to State Public Works Board (SPWB)
- September 2020 SPWD Administrator's recommendations to SPWB
- October 1, 2020 SPWB recommendations to the Governor
- January 2021 Executive budget submitted to Legislature
- February April 2021 Legislative hearings

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How do I Develop a Maintenance Project Request?

- Facility Condition Analysis Reports
 - Estimates for Facility Maintenance and Deferred Maintenance are planning level estimates only
 - These estimates do not include soft costs (Permitting, Design Fees, Contingency, etc.)
 - These planning level estimates should be substantiated with additional due diligence prior to making budget requests.

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